### STATE OFFICERS

#### **Elected Officers**

**President** 

Ricky Hawblitzel

1st Vice President

Cris Gaiennie

2nd Vice President

Vacant

3rd Vice President

Vacant

Secretary

Shellie Muller

**Treasurer** 

John McGirr

President Division 1/2

Rick Greenebaum

**President Division 3** 

Jose Zaragoza

President Division 4

Cesar Lucrecio

**Past President** 

Corrine Hoffman

#### **Appointed Officers**

**CRO Chair** 

Wendy Anderson

Associate Member Chair

Shellie Muller

Site Selection Chair

Cris Gaiennie

Web Manager

Ricky Hawblitzel

### THE FILMS

#### WEDNESDAY, NOVEMBER 3, 2021

8:00 AM - 12:00 PM

Registration

8:30 AM - 8:45 AM

Welcome Speaker

8:45 AM - 9:45 AM

Cyber Security (B,G)

9:45 AM - 10:45 AM

Utility Billing Fundamentals (G,H)

10:45 AM - 11:00 AM

Break

11:00 AM - 12:00 PM

Collections During COVID (C,B,M)

12:00 PM - 1:15 PM

Lunch / General Session

1:15 PM - 2:15 PM

Ethics for the Tax Professionals (M,G)

2:15 PM - 3:00 PM

TOT Trends and Collections (C,G,H)

3:00 PM - 3:15 PM

Break

3:15 PM - 4:00 PM

Cannabis - The Recession

Proof Revenue, or Is It? (H,G)

4:00 PM - 7:00 PM

Associate Mixer

#### THURSDAY, NOVEMBER 4, 2021

9:00 AM - 9:30 AM

Revenue & Taxation: Impacts

to the Community (B,L,G,H,O)

9:30 AM - 11:00 AM

Legislative Update (L,O)

11:00 AM - 12:00 PM

Exchange of Expertise

Conference Wrap Up



LIGHTS, CAMERA,
ACTION!
THE SHOW MUST GO ON

ANNUAL CONFERENCE NOVEMBER 3-4, 2021

# THE ACTORS

Connor Duckworth Client Advisor HdL Companies





Kelly Parson President Pacific Credit Services

James D. Ciampa Partner Lagerlof, LLP Lawyers





Fran Mancia VP of Government Relations Avenu Insights & Analytics

Dustin Reilich VP Sales & Government Relations Deckard Technologies



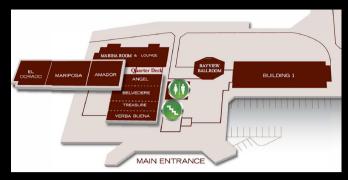


Pat Higashi Regional Sales Manager Palo Alto Networks

David McPherson Cannabis Compliance Director HdL Companies



### THE SET



DOUBLETREE BY HILTON - BERKELEY MARINA
CLASSES: ANGEL/BELVEDERE
LUNCH AND MIXER: TREASURE/YERBA

# THE SPONSORS



# LIGHTHOUSE AWARD

The Lighthouse Award recognizes excellence in the achievements by staff of CMRTA member cities. The CMRTA State Board established this award in 2003 to recognize and promote innovative achievements and contributions. Candidates for the award have made unique contributions to their organizations that benefit the businesses, community, CMRTA members, or their City as a whole. Their contributions have resulted in lower costs or more effective delivery of services to their customers.

